



## **Invitation to tender for fundraising consultant**

Rape Crisis Scotland (RCS) invites quotations for a consultant to work across the Rape Crisis Network in Scotland to identify and secure alternative sources of funding to meet current and projected demand beyond March 2025.

### **The deadline for quotations is:**

Monday 23 September 2024, 9am

Please note: previous applicants need not apply

### **About the organisation**

Rape Crisis Scotland works to transform attitudes, improve responses and ultimately to end rape and sexual violence in all its forms. We:

- Work to improve societal, legislative and organisational responses to sexual violence
- Work in partnership with the 17 independent local Rape Crisis Centres across Scotland
- Co-ordinate the National Advocacy Project supporting survivors engaging with the criminal justice process
- Work to prevent sexual violence, coordinating the National Prevention Programme with young people as well as specific prevention programmes with schools, Universities & Colleges
- Run the National Rape Crisis Scotland National Helpline
- Work in partnership to deliver the Scottish Women's Rights Centre

### **Background: funding & collaborative commissioning**

Rape Crisis Scotland and the 17 Rape Crisis Centres receive a wide range of funding, including substantial support through the Scottish Government's Delivering Equally Safe Fund.

In October 2021, in recognition of the large waiting lists that many local centres



were experiencing and the ongoing challenges of the COVID-19 pandemic, Scottish Government awarded additional funding of £2,250,000 COVID emergency funding to the network (just over 50% of the sum initially identified to address this issue). The grant funded the recruitment of 28 additional staff across Scotland and contributed to the related costs of responding to an increase in demand from victims of rape and sexual assault for support services. It is important to note that not all local centres received additional funding, however waiting lists continue to be a challenge in the majority of local authority areas.

Following a [call for a continuation of the funding](#), Scottish Government agreed to a six-month extension from September 2023 – March 2024. However, an additional £1,166,667 was needed to cover the period of April 2024 – March 2025, in order to maintain services for survivors at their current levels. In November 2023, the [Survivors Can't Wait Campaign](#) was launched, calling on Scottish Government to extend the funding beyond April 2025 and to commit to longer term, sustainable funding for Rape Crisis Centres. In November 2023, Scottish Government confirmed a final extension of the funding until March 2025.

In addition, the [Independent Review of Funding and Commissioning of Violence Against Women and Girls Services](#) has made recommendations for changes to the way locally delivered services are funded, from national funding to a 'collaborative commissioning' model, administered at a local authority level. Whilst there are some examples of what this might look like in practice for funding domestic abuse support services, there are no examples of best practice for funding Rape Crisis specific services. Rape Crisis Scotland and 16 member Rape Crisis Centres across Scotland published a [formal response](#) to the review in November 2023.

Alongside the extension of the emergency funding, Scottish Government have also provided funding for a consultant or consultants to work with Rape Crisis Centres across Scotland to address these issues.



## **Specification for consultant**

We are inviting quotations to work with us on the following area:

### **Funding Diversification**

To work with Rape Crisis Scotland and Rape Crisis Centres to identify and secure alternative sources of funding to meet current and projected demand beyond March 2025. It is recognised that Rape Crisis Centres currently receive funds from a wide variety of funders alongside Scottish Government and there are many experienced fundraisers within our network, although capacity for fundraising varies across centres. We are therefore interested to hear from consultants who can identify and secure funding both from mainstream funding sources, and to identify and secure funding via different approaches, for example via private donors, trusts and by recommending potential streams of income generation.

### **Governance**

The work will be overseen by a project group comprised of staff from Rape Crisis Scotland and representatives of Rape Crisis Scotland member centres.

The work will be contracted by Rape Crisis Scotland, with the Director of Operations being the main point of contact.

Regular progress reports will be made to Scottish Government.

### **Key outputs:**

- Identify and secure short term and longer terms sources of funding for Rape Crisis Centres both to address the gap in waiting list funding beyond April 25 and longer term
- Explore alternative funding revenues, focusing on key priority areas
- Identify funding to support external verification



### **Key outcomes:**

- Rape Crisis network has secure, sustainable funding to meet current and projected demand beyond March 2025;
- Funding is secured for key priority areas, including external verification

### **Intellectual property**

Intellectual property for the work will reside with Rape Crisis Scotland.

### **Indicative project timescales**

We would like to identify a consultant to work with in the near future. We envisage the project being concluded by the end of March 2025, however there may be some flexibility around this. Timescales for the project are as follows:

Deadline for submission of quotations	Monday 23 September, 9am
Interviews	Week beginning 30 September
Contract offered by RCS	Week beginning 7 October
Start-up meeting, planning agreement of key milestones	October 2024 (date to be agreed)
Conclusion of project	By end March 2025 (see note above)

### **Providing a quotation**

Please include with your quotation:

- Background information on your company
- Costs for all key components within your quotation as well as a structure for payment



- Please outline your relevant experience and capabilities to undertake the project as described above
- Your ability to work according to the timescales set out above
- Examples of any relevant previous work

Please note:

- All quotations shall be considered by RCS in line with internal policies, budget and specific requirements
- RCS is not bound to accept any quotation
- RCS is not obliged to provide reasons for its decision, which will be final

### **Additional information**

As per the terms of the funding, all applicants are expected to give regard to the [Fair Work Framework](#).

### **Cost**

A maximum of £32,500 (including all costs, expenses and VAT) is available for completion of this project. A schedule of payments will be agreed with the offer of contract.

### **Contact details**

To submit bids, or to discuss this specification in more detail, please contact:

Sarah Gurney, Director of Operations

Rape Crisis Scotland

Email: [recruitment@rapecrisisScotland.org.uk](mailto:recruitment@rapecrisisScotland.org.uk)